

## THE NEW REALITY™ BOOSTER

### FRAMEWORK FOR APPLYING THE NEW REALITY™ STRATEGIES.

The time for managing change is over. In today's fast-paced global economy, the new expectation is to seize change and make it work for you—actually make change part of your individual and organizational competitive edge. This program reviews, refreshes and reinforces key messages from The New Reality™—focusing directly on application. It provides a framework for integrating The New Reality™ strategies and creating a more customer-focused, change-adaptive culture.

#### OBJECTIVES

##### Participants Will:

- Thoroughly review key New Reality messages
- Discuss application efforts to date, as well as successes and failures
- Identify obstacles to becoming a more change-adaptive culture
- Understand exactly where the obstacles come from and how to remove them
- Learn a decision-making tool that can be used immediately
- Create a personal, specific action plan

#### THE NEW REALITY™ BOOSTER SESSION

##### Framework for Applying the New Reality™ Strategies

##### OPENING/GREETING

- Objectives
- Agenda
- Expectation

##### THE NEW REALITY™ REVIEW

- Dynamics of Change
- Three Guarantees
- Productivity Impact
- Resistance to Change
- Controlling the Controllables
  - Change-Adaptive Culture
    - Design, Default, Defiance
    - Application Success and Failures

##### OBSTACLES TO A CHANGE-ADAPTIVE CULTURE

- Eye-opening Exercise
- Identity the Obstacles
- Who's Responsible

##### THE POWER OF REWARDS AND CONSEQUENCES

- Payoff Matrix
- Exercise Example
- Long Term vs. Short Term

##### ACTION PLANNING

- Removing Obstacles
- Resources, Timetables, Accountabilities
- Personal Action Plan